

Associate Consultant

Company Description

Easton Associates is a management consulting firm dedicated exclusively to healthcare. EA's clients include companies in the pharmaceutical, biotechnology, medical device, diagnostic, and venture capital industries.

EA's diverse consulting assignments include corporate strategy development, product opportunity assessments, marketing strategy, business development, and due diligence. Our clients range in size from start-ups to multi-nationals and are U.S. and Europe-based. Our U.S. office is located in midtown Manhattan in New York City, and we established a London office in 2008.

Available Position

Easton Associates is expanding the London office by adding an Associate Consultant who will join an existing team of five professionals.

Associate Consultants are integral members of EA teams and contribute to all levels of the consulting process. Consultants in our London office will work on projects managed by either London or U.S.-based project managers. EA consultants are responsible for the day-to-day execution of consulting engagements and have regular interactions with clients. Specific responsibilities include: analyzing scientific, clinical, financial and strategic information to discern the business implications of new technologies and emerging trends; conducting primary research interviews with clinicians, thought leaders, and executives in the healthcare industry and related fields; and preparing and presenting written reports to EA senior management and clients. Associate Consultants may earn the opportunity to assist the EU team in writing proposals and developing the European business by helping to prepare marketing materials, participating in marketing calls and representing Easton Associates at conferences and congresses as required.

EA takes a long-term approach toward hiring. Consultants follow a clearly defined career path and continually deepen their knowledge in the field of healthcare and the practice of consulting.

General Qualifications

Qualified candidates must be able to understand and clearly communicate the clinical and business implications of technically complex products and services. Fluency in French or German is required. Candidates should possess strong analytical skills and a deep interest in healthcare. EA seeks candidates with strong verbal and written communication skills. Candidates must be fully proficient in Microsoft Office (Power Point, Word and Excel). Candidates should be strong team players, take initiative, and think strategically and creatively.

Educational and Experience Requirements

A candidate with a higher degree from a top university in an area related to healthcare (e.g., biology, pharmacology, or medicine) is sought. The ideal candidate will also have 2+ years experience in healthcare or a medical industry following their degree. Candidates without industry experience may be considered. The candidate should have a strong ability to mine scientific and clinical research databases and have some limited modeling skills and basic financial knowledge.

Contact information:

Please e-mail a cover letter and CV to:

Beth Cassie

Professional Development Officer

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For more information please visit our website at www.eastonassociates.com