

Director of Clinical Procurement

New-York Presbyterian Hospital's Procurement and Strategic Sourcing Department is looking to hire a Director of Clinical Procurement to lead its Strategic Sourcing efforts on clinical supplies and equipment. The total spend base is in excess of \$500 million dollars a year.

GENERAL SUMMARY:

Develop/drive sourcing strategies for all clinically related goods and services, capital and non capital within a spend portfolio to achieve annual productivity improvements while maintaining or improving service levels.

PRINCIPAL DUTIES AND RESPONSIBILITIES:

- Lead cross-functional sourcing teams to develop and implement sourcing strategies
- Understand Total Cost of Ownership (TCO), supplier and industry economics
 - Conduct negotiations, select suppliers, and administer contracts
 - Interface with "natural owners" and relevant departments pulling in support as needed
 - Recruit, mentor, train and develop sourcing managers for clinical categories

- Manage and develop suppliers

QUALIFICATIONS:

- MBA or other advanced degree required. Dual MBA/MHA or MD/MBA preferred
- 3-5 years experience in a professional environment with a proven track record in
 - Delivering year to year savings
 - Driving change through organizations
 - Strategic Sourcing, negotiations and contracting experience a significant "plus"