

#### Introduction:

We are seeking a highly motivated individual to help grow the West Coast Healthcare practice of Gerson Lehrman Group. The Healthcare Senior Research Manager in San Francisco will be responsible for managing and executing primary research deliverables to add value to Gerson Lehrman Group clients. Senior Research Managers help to drive GLG's business model, develop its client base, and their practice area's industries through working closely with clients to fulfill their primary research needs.

#### Specific Responsibilities:

Senior Research Managers are responsible for driving Gerson Lehrman Group's underlying business processes, fulfilling timely client research requests, including high-level product execution and management, and facilitating in-person interactions between GLG's clients and Council Members. This includes:

- Fulfill time-sensitive research requests for GLG clients
- Learn to leverage GLG's platform and network to match thought leaders with clients, based upon the client's research objectives
- Assist the Healthcare team with high-level service fulfillment by managing premium products
- Coordinate with cross-functional and international colleagues to develop product strategies
- Have the capacity to mentor and train new Research Management professionals (where needed)
- Recruit thought leaders and senior management for interactions with our clients

#### Suggested Background:

- Bachelor's degree or higher from a top tier university, with an advanced degree (MD or PhD) in life sciences preferred
- Equity research or investment banking experience or a demonstrated strong understanding of financial markets a plus
- Superior communication and interaction skills, including demonstrated oral, written and presentation abilities
- Successful track record working in complex multi-task-oriented team environment

We seek bright, positive and flexible people who also:

- Act with the highest integrity and professionalism in all their endeavors
- Think creatively and focus on opportunities for growth
- Exhibit strong attention to detail
- Express a strong desire to work in a team
- Demonstrate the ability and initiative to handle increasing responsibility over time
- Exhibit superior oral and written communication skills

#### Evaluation, Compensation and Benefits:

Salary: Competitive base salary plus year-end performance-based discretionary bonus

Healthcare: United Health plan and Metlife Dental Insurance  
Vacation: 15 days per year plus New York Stock Exchange holidays

Notes: Gerson Lehrman Group does not allow employees to trade stocks or any other security that may present a conflict of interest or appearance of conflict of interest. GLG also requires that all employees sign a non-compete agreement with our firm. We conduct background checks on all prospective new hires.

Follow up:

Please email a resume, cover letter and one writing sample to:

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